



1200 Corporate Center Drive, Suite 200, Monterey Park, CA 91754
(213) 406-2800 • Fax: (213) 830-1800
www.isynermed.com • www.synermedconnect.com

MEMORANDUM

Memo To: EHS Medical Group – Contracted Primary Care Physicians
From: Dan Gomez, Director, Provider Services
Subject: **SynerMed Vaccine Contract – Sanofi Pasteur**

We are pleased to inform you that Synermed has negotiated a vaccine contract with sanofi pasteur. Participation is being made available to all EHS contracted providers who meet certain purchasing criteria.

We at SynerMed are well aware of the increasing challenges you face in maintaining a successful practice. Every opportunity for improving practice efficiency and expense needs to be pursued. We believe that vaccine availability and favorable pricing are both critical to your medical care and practice success. Therefore, we offer this favorable contract with sanofi pasteur as another option to assist you in meeting your vaccine ordering and pricing needs.

Contract understanding and compliance is critical. This means ordering vaccines according to contract terms. The sanofi pasteur contract recognizes practices that order the full portfolio of sanofi pasteur products in volume and ratios expected by the recommended immunization schedule. Practices who use our contract but who do not order in this fashion jeopardize favorable pricing for all. As the vaccine marketplace has become more competitive, we may remove any practices that do not order in these ratios. (Non-compliant practices can still order sanofi pasteur vaccines, but not at our favorable pricing.)

As always, you have individual choice about which vaccine products and contracts to utilize. However, to remain active in the Synermed / sanofi pasteur contract, you must follow contract terms based on appropriate **Ipol** and **Daptacel** ratios. You must also meet certain purchasing obligations with sanofi pasteur to be considered for this contract. Your sanofi pasteur Biological Products Specialist will be glad to explain the contract terms to you.

Contract Pricing. Individual dose prices are currently available from your sanofi pasteur Biological Products Specialists. The Synermed contract offers discounts for pediatric vaccines, Adacel (Tdap) and Menactra. Other sanofi pasteur vaccines are also available on the contract.

Attached is the necessary Contract Designation Form for you to complete. **Please return the completed form to me via fax 213-830-1811.**

We hope you will take advantage of this opportunity! If you have any questions, or would like to arrange a visit from your sanofi pasteur Biological Products Specialists, please contact me at 213-437-4210.





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Application to Participate on Contract SynerMed and Sanofi Pasteur

Practice / Facility Name:	
Practice Tax ID Number:	
Sanofi Pasteur Account Number:	

(Please complete one form for EACH shipping address)

Ship To Address:			Bill to Address: (if different)		
<i>Address:</i>					
<i>City:</i>	<i>State:</i>	<i>Zip:</i>	<i>City:</i>	<i>State:</i>	<i>Zip:</i>
<i>Phone:</i>	<i>Fax:</i>		<i>Phone:</i>	<i>Fax:</i>	

Contract Designation:

Please be advised that this practice/facility chooses to use the Sanofi Pasteur products covered under the SynerMed-Sanofi Pasteur contract reference above. Please take steps necessary to ensure we receive correct SynerMed contract pricing, value-added services, and benefits contained on this contract. Please ensure that all purchases by this practice/facility under this agreement are properly credited and reported to SynerMed, as per the terms of the agreement. All future purchases from this date forward will be under the SynerMed-Sanofi Pasteur contract.

Important Contract Terms:

To benefit from the SynerMed-Sanofi Pasteur contract pricing, I understand and agree to the following:

- 1) Our practice/facility will order ALL of our Sanofi Pasteur vaccines from this contract.
- 2) We will order Sanofi Pasteur IPV and DTaP vaccines in volume and proportions (based on current CDC/ACIP immunization schedule): **IPV (4 doses) : DTaP (5 doses)**
- 3) Vaccine order volumes/ratios will be monitored for SynerMed and individual practices. Practices that do not comply with these terms will be removed from the SynerMed-Sanofi Pasteur contract.

Signature:	Date:
Print Name:	NPI # :
Title:	Email Address:

Please fax this completed form to Dan Gomez, Director, Provider Services, SynerMed at (213) 830-1811 or call (213) 406-2710.

